



# TEAMSTERS LOCAL 101

City of Hopewell and Chesterfield Co. Virginia

Affiliated with **International Brotherhood of Teamsters**

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## OFFICERS

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Tuesday, April 19, 2011

Brothers & Sisters:

Teamsters Local 101 Negotiating Committee met with the company on April 11<sup>th</sup> – April 13<sup>th</sup>. Although we were prepared to exchange non-economic proposals across the table and have open discussions on them for discussion purposes only since both parties agreed that these three days were not considered bargaining, the company was not in a position to exchange proposals across the table. However, they were able to discuss proposals in a list format and have discussions on them. Although this is not what we had expected or planned for, we did participate in the same by sharing your proposals in the same manner.

This was very difficult to do because not seeing the proposals as we have always done before, it was very difficult to actually pin-point what they were seeking to obtain. The company probably shared the same frustration as we since we did not share written proposals either.

We did agree to extend the expiration date of the current Collective Bargaining Agreement to May 19<sup>th</sup>, 2011. The committee felt this gave us the best opportunity to work on achieving a successful agreement.

We have asked the company to start negotiations on April 26<sup>th</sup>, instead of May 2<sup>nd</sup>; with everything we need to do and discuss, we need as much constructive time as possible.

As far as the company proposals, we have not seen them, but we have an idea from our discussions. Without the proposals, facts, and bargaining discussions taking place, it would be futile to discuss them here; however we will state that we feel some of their proposals are locally driven and some are corporate driven – some of what you have seen from other locations.

We look forward to meeting with the company as soon as possible and working hard to bring a contract to you to ratify that will be just and deserved.

In Solidarity,



Brian Hairfield  
President & Business Agent